

Maximize your attendee's connections and kickstart your meeting on the right note guaranteed to facilitate networking throughout your conference with Perfecting Connecting®.

# Sarah Michel, CSP

○○○ Perfecting Connecting®  
Connecting Anyone, Anywhere, Anytime



*“Quite simply...she’s one of the best.”* —U.S. Olympic Committee

## Why Perfecting Connecting®?

Sarah is a dedicated expert who transforms organizations, teams and individuals with critical needs to improve communications. Sarah helps organizations and associations create behavioral changes by teaching people how to master the art of intentionally connecting; with anyone, anywhere, anytime.

By integrating her approach, people learn to develop successful relationships with customers, coworkers and colleagues. These improved connections result in a stronger internal and external network essential for career and organizational success.

As a cancer survivor, Sarah's network helped save her life. She shares her inspirational journey with insight and humor and motivates her audiences to connect for life, not just for the moment.

## Perfecting Connecting® Programs

- The Domino Effect™ ...  
The Art of Intentional Connecting
- Connecting the Dots™... Understanding  
What Drives Your Connections to Others
- Network For Life, Not Just for the Moment...  
The Power of Community
- PerfectingConnecting®...Learning to Speak the  
Language of Others
- Can You Hear Me Now?...Understanding  
Yourself and Others through the Power  
of Interaction Styles
- Leading With Style...The Power of  
Situational Leadership®
- The C.A.N. Do Approach™...Process for  
Improving the Patient-Provider Connection

*“You absolutely ‘knocked my socks off’ with this program! People are still talking about it!”*  
—Cari Strouse, CMP, Meeting Professionals International

## Connected Clients Include:

- United States Olympic Committee
- TMP Worldwide
- National Security Agency
- Sun Microsystems
- Tuscarora Incorporated
- Motorola
- Northrop Grumman
- United Way
- Great-West Healthcare
- University of Colorado Hospital
- Government Service Administration
- US Air Force
- US Government, Office of Personnel Management
- Women's Vision Foundation
- Lea & Perrins
- Charter Communication
- International Facilities Management Association
- Hyperion Solutions

## About Sarah Michel, CSP



Sarah Michel is a Certified Speaking Professional awarded by the National Speakers Association for her ability to consistently deliver her message with high energy, humor and inspiration which motivates audiences to take action.

Sarah is a Certified Myers-Briggs Type Indicator® (MBTI®) and The Self-Discovery Process® practitioner. She is the author of *Perfecting Connecting, A Guide to Mastering Networking in the Workplace* and the national audio program, *Learning to Speak the Language of Others*. Her articles and inspirational stories have appeared in numerous books, newspapers and journals. She is a member of the board of directors for the National Speakers Association.

Sarah Michel will take your conference to a whole new level of success with her unique approach to connecting.



*"Sarah's presentation is captivating and high energy. I highly recommend her! There's something here for each member of the audience!"*  
—Vic Kachez, National Account Executive, Ford Motor Company

Let Sarah customize a program to help your employees or association  
**Perfect Their Connections!**



*"All I can say is W-O-W!!! You are an AWESOME speaker and I have received nothing but rave reviews."*  
—Regina Ingram, Citigroup



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To book Sarah,  
call Zoe Training and Consulting at  
(303) 440-9005 or (877) 440-9004  
or visit [www.zoetraining.com](http://www.zoetraining.com)